

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Wednesday, May 08, 2002 9:44 PM
To: 'cpate@' [REDACTED]
Subject: Re: Lunch

We r landing now. Call u in a few minutes
Jack Abramoff

-----Original Message-----

From: Candace Patencio <cpate@' [REDACTED]>
To: abramoffj@' [REDACTED] <abramoffj@' [REDACTED]>
Sent: Wed May 08 22:50:31 2002
Subject: Lunch

How long are you in PS? We have a meeting with one of our attorneys tomorrow to discuss compact negotiations at 11am and at 1pm we have another meeting with our State lobbyist Sacramento Advocates and our attorney to see how to handle compact negotiations. We will have lunch after the first meeting with the attorney. Moraine asked one council member today if she would like to meet another lobbyist she said yes. He indicated to her that you would be here tomorrow and you wanted to go to lunch. She didn't say anything. Call me anytime tonight. Tried to call you but couldn't get through.

GTG-E000057279

From: Abramoff, Jack (Dir-DC-Gov)
Sent: Wednesday, May 15, 2002 9:25 PM
To: Ralph Reed
Subject: RE: scotland

I told him a few weeks ago that we'd try, but we can't. he keeps saying to me that he's sure we'll be coming, and I tell him no. he'll find out on Sunday I guess.

-----Original Message-----

From: Ralph Reed [mailto:ralph[REDACTED]]
Sent: Wednesday, May 15, 2002 9:44 PM
To: 'abramoffj[REDACTED]'
Subject: RE: scotland

He thinks you are. Or claimed to me you were.

-----Original Message-----

From: abramoffj[REDACTED] [mailto:abramoffj[REDACTED]]
Sent: Wednesday, May 15, 2002 9:32 PM
To: Ralph Reed
Subject: Re: scotland

I'm not going either. He won't be offended.
 Jack Abramoff

-----Original Message-----

From: Ralph Reed <ralph[REDACTED]>
To: 'abramoffj[REDACTED]' <abramoffj[REDACTED]>
Sent: Wed May 15 20:47:34 2002
Subject: RE: scotland

Cannot but do not want to offend Jeff

 Sent from my BlackBerry Wireless Handheld (www.BlackBerry.net)

-----Original Message-----

From: abramoffj@gtlaw.com <abramoffj[REDACTED]>
To: Ralph Reed <ralph[REDACTED]>
Sent: Wed May 15 23:53:42 2002
Subject: RE: scotland

Can you call my cell to discuss? re the bar mitzvah, what's the question? Are you planning on going?

-----Original Message-----

From: Ralph Reed [mailto:ralph[REDACTED]]
Sent: Wednesday, May 15, 2002 6:51 PM
To: 'abramoffj[REDACTED]'
Subject: Re: scotland

Ok but we need to discuss. It is an election year.

What do I do about the ballabon bar mitzvah?

 Sent from my BlackBerry Wireless Handheld (www.BlackBerry.net)

Market Share Infringement and Political Analysis

May 18, 2002

Dear Sirs,

I am writing to you regarding the recent developments in the market share infringement case. The information provided by the relevant authorities is being carefully reviewed, and we are working to ensure a thorough understanding of the situation. The political analysis of the case is also being conducted, and we are committed to providing a comprehensive report on the findings.

The market share infringement case has been a complex one, and we are working to ensure that all relevant information is taken into account. The political analysis is also being conducted, and we are committed to providing a comprehensive report on the findings.

I am sure that you will find the information provided to be of interest and value. We are working to ensure that all relevant information is taken into account, and we are committed to providing a comprehensive report on the findings.

Yours faithfully,

[Signature]

Overview

Pursuant to our original professional services contract we are required to report to you periodically on the existence of and circumstances surrounding any gaming activity that would adversely impact the people of the Saginaw Chippewa Tribe of Michigan.

W regret to inform you that several gaming entities are in the planning and development process and these entities will have a grave financial impact on the Soaring Eagle and therefore on the people of the tribe.

In the following pages we summarize these potential facilities and identify their geographical location. Ordinarily we alert our clients when there is the chance of one “competing facility” in the process of establishing itself as one alone can cause an adverse financial impact. In your case – you we are dealing with 4 potential facilities, each in various stages of development.

Our base line analysis is that the tribe could lose over \$100 million annually if two of the four facilities become operational. If all 4 entities become operational the financial impact will be devastating, so much so that we can not even measure its impact.

Issue Summary

There are several serious threats to the market share of the Soaring Eagle Casino and Resort throughout the state of Michigan. These threats, at varying stages of preparedness and development, will undoubtedly lead to significant reductions in the revenue the Soaring Eagle generates from gamblers traveling from Detroit, Chicago and other markets in Southern and Central Michigan. To help illustrate the geographic significance of these threats, we have attached a map pinpointing some of the major competitors and potential competitors in the state.

Pokagon Band of Potawatomi Indians

The Pokagon's represent the most immediate threat to your market share. They have a compact with the state and have all but satisfied each of the Federal requirements to place land in trust for the casino. Strategically located in New Buffalo, Michigan, they are approximately 70 miles from Chicago (300 miles closer than Mt. Pleasant) and are currently fighting a lawsuit that is the only remaining obstacle preventing them from breaking ground on their new site. Once that roadblock is cleared, the tribe expects to complete construction and open its doors for business in less than a year.

The proposed Pokagon resort and casino will occupy 675 acres of land and cost approximately \$160 million to build. The tribe has partnered with Minnesota-based Lakes Gaming to build the 6,000-slot facility. The casino, as it is now planned, will become the fourth largest Indian casino in the nation and will likely draw over 4 million gamblers a year. It is clear that the facility will effectively place a clamp on the upstate flow of gamblers from Southwest Michigan and Chicago.

Huron Band of Potawatomi Indians

Like the Pokagon's, the Hurons have a compact with the state of Michigan, but they do not have land in trust. They hope to have the Federal regulatory labyrinth successfully navigated this year and will begin construction immediately following approval. Their plan is to build their 250-acre resort in Battle Creek, Michigan. The location in South Central Michigan is situated on prime real estate 100 miles from Detroit and 167 miles from

Chicago. It is considerably closer to each major metropolitan area than the Soaring Eagle in Mt. Pleasant.

The Tribe's partner in this endeavor is Michigan-based Gaming Entertainment, Inc. who will help manage the \$60 million/200,000 square foot facility. They anticipate the resort will employ 600 people and provide \$10 million to local and state governments annually.

Gun Lake Band of Potawatomi Indians

The Gun Lake Band, while ambitious, is the farthest from completion. They are not as fortunate to have a state compact, and the Governor has indicated that he will not negotiate another one unless directed by the legislature. Regardless of the political obstacles still facing the Gun Lake Band of Indians, their plans include an 180,000 square foot gaming facility, a 300-room hotel and a 300-seat restaurant. In addition, they plan to develop a number of non-gaming ventures including a 125 seat coffee shop/sports bar, a steak house and a golf course. Like the Pokagons, they are strategically located between the Soaring Eagle and Chicago, effectively providing another reason to stop in Southwest Michigan rather than traveling an additional 250-300 miles to Mt. Pleasant.

Non-Indian Gaming Expansion

As you know, a well-publicized effort to expand gaming to non-Indian resorts is underway in Michigan. The effort, led by resort executive Stephen Kircher of Boyne USA, is a well-funded political endeavor aimed at asking voters to approve licensing similar to that of the casinos in Detroit. The referendum would effectively dilute the market Indian casinos currently enjoy by allowing slots at a number of resorts throughout the state.

Boyne USA is the largest private resort and leisure corporation in North America and be counted on for a massive political battle. They are already heavily invested in Michigan, operating Boyne Mountain, Boyne Highlands and Crooked Tree Golf Club. They will not go quietly and will most certainly have a number of allies in their efforts to approve the licensing via referendum.

Conclusion

As you can see from what we outlined the facilities that are currently in various stages of development could have a tremendously negative financial impact on the tribe.

As we mentioned in our overview, placing a figure on such a scenario is extremely difficult to do, but we can say without a shadow of a doubt, that if all four of the facilities we presented to you become operational, at the very least the tribe will lose \$200 million dollars annually.

Again, this is not an exact figure, we are merely estimating based on our experience in this field, but we can say confidently that the \$200 million dollar figure is very conservative.

The overall objective is to identify any legitimate reasons why three gaming entities that would directly compete with the Soaring Eagle Casino should not be allowed to begin construction of or operation of a casino, and execute public affairs and lobbying campaigns to educate lawmakers and the on these topics. To that end, our scope of work entails three separate campaigns that will be running simultaneously. We will start all three campaigns immediately

The three entities we will research and analyze are:

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The proposed Pokagon resort and casino will occupy 675 acres of land and cost approximately \$160 million to build. The tribe has partnered with Minnesota-based Lakes Gaming to build the 6,000-slot facility. The casino, as it is now planned, will become the fourth largest Indian casino in the nation and will likely draw over 4 million gamblers a year. It is clear that the facility will effectively place a clamp on the upstate flow of gamblers from Southwest Michigan and Chicago.

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The Tribe's partner in this endeavor is Michigan-based Gaming Entertainment, Inc. who will help manage the \$60 million/200,000 square foot facility. They anticipate the resort will employ 600 people and provide \$10 million to local and state governments annually.

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We will execute the following tactics in each campaign (CCS will keep the council informed on the exact nature of each of the tactics, and when they are going to be executed):

- Grassroots mobilization of environmental activists
- Mobilization of anti-gaming activists:
- Patch through phone calls to State EPA
- Patch through phone calls to Federal EPA
- Local advertising highlighting any project deficiencies
- Direct mail
- Opposition research on each facility
- Mobilization of environmental and "citizen groups"
- Federal Lobbying effort on competitions Land in Trust application deficiencies
- Advertising expenses for "citizen groups"
- Direct mail
- Michigan State House Lobbying effort
- Polling on each potential facility (at least 5 polls total)

We expect each campaign to be completed within 6 weeks of initiation.

Market Share Infringement Threats in Michigan

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From: Abramoff, Jack (Dir-DC-Gov) [REDACTED] on behalf
of Abramoff, Jack (Dir-DC-Gov)
Sent: Friday, May 24, 2002 5:50 PM
To: Abramoff, Jack (Dir-DC-Gov)
Subject: FW: choctaw check

done

-----Original Message-----

From: Mike Scanlon [mailto:mike@REDACTED]
Sent: Friday, May 24, 2002 12:46 PM
To: abramoffj@REDACTED
Subject: RE: choctaw check

I'll run down the cash issues.

-----Original Message-----

From: abramoffj@REDACTED [mailto:abramoffj@REDACTED]
Sent: Thursday, May 23, 2002 3:39 PM
To: Mike Scanlon
Subject: FW: choctaw check

We did not get the Choctaw money. Can you find out what's up? Also, can you send over the extra money from the \$1M (\$250K?) to Kaygold? Thanks.

-----Original Message-----

From: [REDACTED]
Sent: Thursday, May 23, 2002 11:51 AM
To: abramoffj@REDACTED
Subject: RE: choctaw check

No

-----Original Message-----

From: abramoffj@REDACTED [mailto:abramoffj@REDACTED]
Sent: Thursday, May 23, 2002 11:24 AM
To: [REDACTED]
Subject: choctaw check

Did we get a Choctaw check for CAF in the last week or so?

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From: Abramoff, Jack (Dir-DC-Gov) [REDACTED] on behalf
 of Abramoff, Jack (Dir-DC-Gov)
 Sent: Thursday, May 30, 2002 8:31 PM
 To: 'Mike Scanlon office'
 Subject: FW: Choctaw \$

Anything happen with this yet?

-----Original Message-----

From: Mike Scanlon [mailto:mike@REDACTED]
 Sent: Wednesday, May 29, 2002 9:27 PM
 To: abramoffj@REDACTED
 Subject: RE: Choctaw \$

I'll call Nell tonight and find out. Sorry for the delay. -----Original Message-----

From: abramoffj@REDACTED [mailto:abramoffj@REDACTED]
 Sent: Wednesday, May 29, 2002 8:27 PM
 To: Mike Scanlon
 Subject: choctaw \$

Where are we on this? I did not get the CAF check.

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 To reply to our email administrator directly, please send an email to postmaster@REDACTED

STG-E000110212

From: Abramoff, Jack (Dir-DC-Gov) [REDACTED] on behalf of Abramoff, Jack (Dir-DC-Gov)
 Sent: Thursday, May 30, 2002 8:43 AM
 To: Boulanger, Todd (Dir-DC-Gov)
 Subject: RE: Important: HUD visit tomorrow

I don't know enough of the details to know whether this has worked out or not. As long as you are in constant touch with Chris and he is pleased (ask him) then I am fine. Thanks.

-----Original Message-----
 From: Boulanger, Todd (Dir-DC-Gov)
 Sent: Thursday, May 30, 2002 9:38 AM
 To: Abramoff, Jack (Dir-DC-Gov)
 Subject: Important: HUD visit tomorrow
 Importance: High

I don't have tin ear at all. The issue Chris was ranting over (the conference call) was the result of David Otto telling us to call him...you can hardly fault us for that.

As for today, the DC HUD guys are doing the meeting at Saginaw as a favor to us, and it's a result of the Chief and Chris's meeting with the Secretary of HUD. I'm assuming DC called their Chicago field office and said something along the lines of "take care of these guys"...which is great because the Saginaw have been trying to buy back the old HUD housing for years. The unfortunate part of the scenario is that the field office called the Housing Coordinator at the tribe to set up the meeting, but I'm assuming this is standard procedure for them. As soon as we found out about the reservation visit (yesterday at around noon), I forward Chris the email we received from the tribe's housing specialist, Janet Hester.

Bottom line: Things worked out, so we don't have to cancel the meeting (which I doubt we could do anyway since the guy is already enroute) and lose the momentum of the visit. I've been working with Chris all morning and everything should be all set. Chris is going to take part in all the meetings. The HUD worker (Fitzgibbons) plans on lauding the chief the entire way through his series of meetings, and has been instructed by his boss (our guy in DC) to meet with the chief/sub chief to keep him informed of everything that's going on.

-----Original Message-----
 From: Abramoff, Jack (Dir-DC-Gov)
 Sent: Thursday, May 30, 2002 9:04 AM
 To: Boulanger, Todd (Dir-DC-Gov)
 Subject: RE: HUD visit tomorrow

Todd, I do not understand why you have such a tin ear on the tribal politics stuff. Get Keller to get this meeting cancelled. We don't have the luxury of telling our client that it's just tough and they have to figure out how to handle this crap. Understanding tribal politics, and keeping our people in power, is the priority of client management. Get this meeting cancelled. We'll figure out how to deal with the consequences later.

-----Original Message-----
 From: Boulanger, Todd (Dir-DC-Gov)
 Sent: Thursday, May 30, 2002 7:26 AM
 To: Abramoff, Jack (Dir-DC-Gov)
 Subject: Re: HUD visit tomorrow

We're trying. This meeting was setup because of the chief's meeting with the secretary. HUD is only doing what we asked them to do in that meeting...now while I understand what is going on with the tribal leadership, HUD does not and does not care.

GTG-E000026398